



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 40(2020)

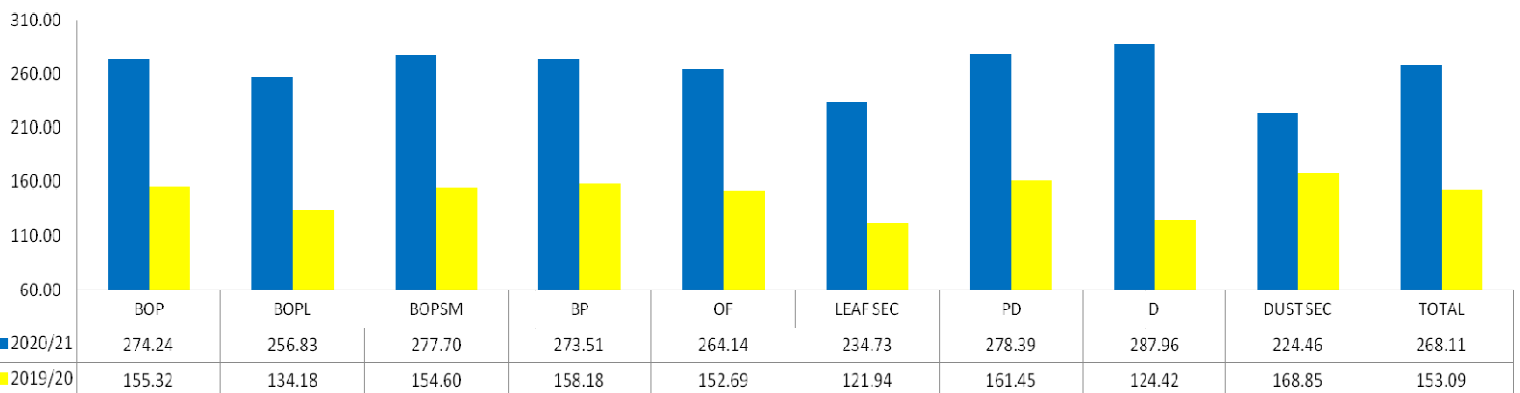
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * All sorts sold at irregularly easier rates. 	<ul style="list-style-type: none"> * Market witnessed good demand. * All sorts sold irregularly around last levels.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * HUL was selective. * TCPL operated. * Western India was active on the liquoring sorts. * Other locals and packeteers lent fair support. * Exporters had limited enquiry. 	<ul style="list-style-type: none"> * Major Blenders were active * Western India operated. * Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 40		
	Sale 40	Sale 39	+/-	Sale 40	Sale 39	+/-	2020/21	2019/20	2018/19
LEAF	253.94	264.43	-10.49	146.52	142.33	4.19	266.38	150.99	150.24
DUST	264.28	265.12	-0.84	166.62	163.17	3.45	271.30	157.41	167.39
TOTAL	257.46	264.67	-7.21	153.14	149.26	3.88	268.11	153.09	155.76

GTAC AUCTION AVERAGES									
SALE		33	34	35	36	37	38	39	40
		LEAF	2020/21	290.58	288.34	284.66	276.47	0.00	272.97
	2019/20	154.03	151.45	151.01	151.30	146.38	144.70	142.33	146.52
DUST	2020/21	306.23	314.29	299.61	290.16	0.00	278.58	265.12	264.28
	2019/20	161.79	166.22	164.09	166.05	156.28	159.56	163.17	166.62
TOTAL	2020/21	269.34	298.04	289.90	281.42	0.00	274.89	264.67	257.46
	2019/20	156.76	156.13	153.37	155.89	149.51	149.35	149.26	153.14

GTAC Grade Wise Averages Upto Sale 40

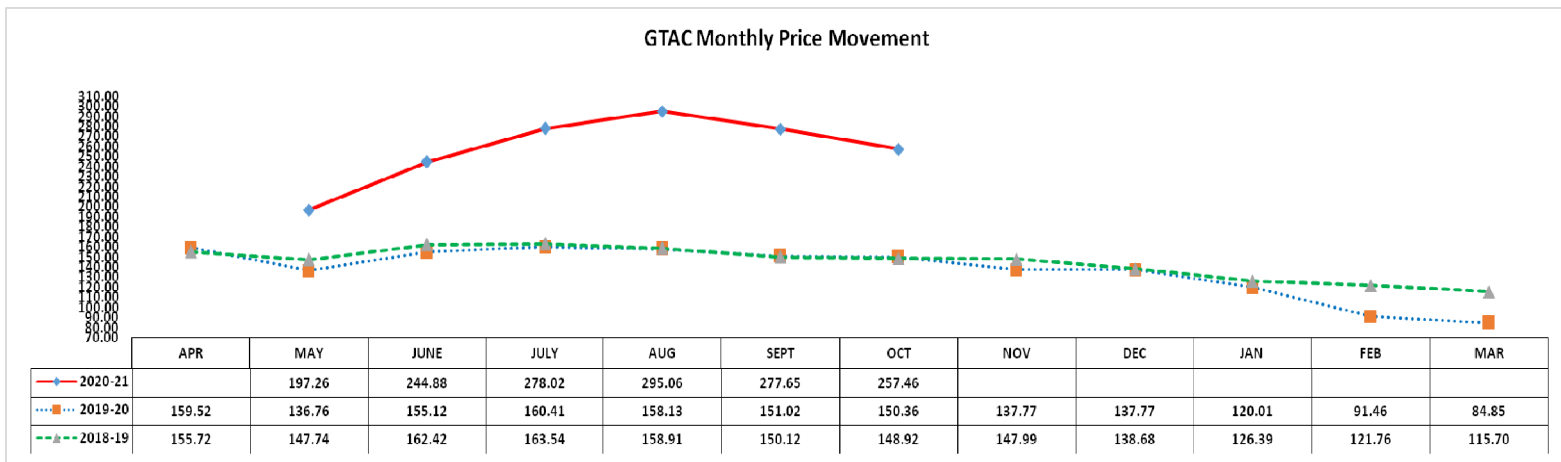


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3167932.6	2057918.0	257.72	35%	2804215.4	1709909.6	268.80	39%	36170496.3	28146741.2	273.81	22%
FANNINGS	848311.4	510337.4	255.16	40%	740415.3	480023.9	265.85	35%	11203130.5	8622815.0	264.14	23%
LEAF SEC.	392245.0	375482.1	231.55	4%	331330.2	305845.8	237.79	8%	4887068.5	4608206.4	225.15	6%
LEAF TOTAL	4408489.0	2943737.5	253.94	33%	3875960.9	2495779.3	264.43	36%	52260695.3	41377762.60	266.38	21%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1605781.5	1202378.1	271.27	25%	1506718.3	1015129.2	273.31	33%	21440753.4	17811930.0	283.44	17%
DUST SEC.	352225.0	316083.6	237.69	10%	356953.7	313562.9	238.62	12%	5309034.4	4612950.5	224.47	13%
DUST TOTAL	1958006.5	1518461.7	264.28	22%	1863672.0	1328692.1	265.12	29%	26749787.8	22424880.50	271.31	16%
TOTAL	6366495.5	4462199.2	257.46	30%	5739632.9	3824471.4	264.67	33%	79010483.1	63802643.10	268.11	19%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4408489.0	2943737.5	253.94	33%	3875960.9	2495779.3	264.43	36%	52260695.3	41377762.6	266.38	21%
2019-20	3259618.4	2428042.0	146.52	26%	4487724.5	3072541.8	144.70	32%	76623078.4	56538927.9	150.99	26%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1958006.5	1518461.7	264.28	22%	1863672.0	1328692.1	265.12	29%	26749787.8	22424880.5	271.31	16%
2019-20	1410323.0	1194263.4	166.62	15%	1905967.0	1397798.2	159.56	27%	37098117.3	27574301.7	157.41	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	6366495.5	4462199.2	257.46	30%	5739632.9	3824471.4	264.67	33%	79010483.1	63802643.1	268.11	19%
2019-20	4669941.4	3622305.4	153.14	22%	6393691.5	4470340.0	149.35	30%	113721195.7	84113229.6	153.09	26%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2020/21		UP TO Sale 40			2020/21		UP TO Sale 40		
	Sale 40	Sale 39	2020/21	2019/20	2018/19	Sale 40	Sale 39	2020/21	2019/20	2018/19
BELOW 100	0.00	0.00	0.19	3.18	3.76	0.00	0.00	1.28	3.84	1.00
BETWEEN 100.00-119.99	0.00	0.00	0.71	22.38	13.55	0.00	0.00	0.97	16.16	7.27
BETWEEN 120.00-139.99	0.00	0.00	1.25	25.06	26.59	0.00	0.05	1.22	25.00	18.48
BETWEEN 140.00-159.99	0.00	0.00	1.75	14.43	22.45	0.00	0.03	1.37	13.58	19.33
BETWEEN 160.00-179.99	0.05	0.00	1.93	10.53	14.34	0.00	0.01	1.78	10.13	14.08
BETWEEN 180.00-199.99	0.40	0.11	2.03	8.10	7.55	0.28	0.21	3.36	7.68	15.10
BETWEEN 200.00-219.99	5.85	1.69	4.85	7.08	5.75	2.21	2.00	5.99	8.21	14.11
BETWEEN 220.00-239.99	31.56	21.80	12.03	5.15	3.37	19.14	13.42	10.44	11.34	8.72
BETWEEN 240.00-259.99	21.76	25.62	18.30	2.09	1.24	23.10	33.69	17.01	3.76	1.49
BETWEEN 260.00-279.99	17.82	19.25	21.24	0.91	0.57	22.61	20.52	14.27	0.26	0.32
BETWEEN 280.00-299.99	12.02	13.16	11.59	0.44	0.29	15.20	12.45	10.22	0.05	0.09
300 AND ABOVE	10.53	18.37	24.12	0.65	0.54	17.46	17.61	32.07	0.00	0.02

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
41	72181	27530	99711	0	0	0	72181	27530	99711
42	58858	23630	82488	42393	14452	56845	16465	9178	25643
43	54972	24940	79912	44071	16864	60935	10901	8076	18977
TOTAL	186011	76100	262111	86464	31316	117780	99547	44784	144331



* Please note October 2020-21 Price is calculated on Sale 40 Only

GTAC BUYING (ALL TEAS) FOR THE SALE 40

	CTC LEAF			DUST			TOTAL				
OFFER		44,08,489.0	Kgs	OFFER		19,58,006.5	Kgs	OFFER		63,66,495.5	Kgs
SOLD		29,31,520.9	Kgs	SOLD		15,16,614.4	Kgs	SOLD		44,48,135.3	Kgs
SOLD %		66%		SOLD %		77%		SOLD %		70%	
ZONE	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
TCPL	5,45,110.7	239.48	19%	TCPL	6,14,419.1	257.53	41%	TCPL	11,59,529.8	249.04	26%
HUL	3,67,667.9	259.26	13%	HUL	3,26,640.3	286.65	22%	HUL	6,94,308.2	272.15	16%
W.India	7,89,894.9	261.58	27%	W.India	1,71,599.2	268.27	11%	W.India	9,61,494.1	262.77	22%
WI.Pack	2,60,168.4	265.76	9%	WI.Pack	76,119.0	274.50	5%	WI.Pack	3,36,287.4	267.74	8%
N.India	3,34,484.3	258.66	11%	N.India	93,922.2	260.92	6%	N.India	4,28,406.5	259.16	10%
NI.Pack	1,03,989.6	246.15	4%	NI.Pack	77,180.7	262.06	5%	NI.Pack	1,81,170.3	252.93	4%
Packeteers	1,36,008.6	237.51	5%	Packeteers	26,605.6	218.02	2%	Packeteers	1,62,614.2	234.32	4%
C.India	75,177.7	236.08	3%	C.India	6,023.2	240.77	0%	C.India	81,200.9	236.43	2%
Exports	1,16,628.0	286.08	4%	Exports	99,180.4	243.92	7%	Exports	2,15,808.4	266.70	5%
Local	2,00,620.2	249.15	7%	Local	14,046.6	257.77	1%	Local	2,14,666.8	249.71	5%
S.India			0%	S.India	10,878.1	249.39	1%	S.India	10,878.1	249.39	0%
Others	1,770.6	214.08	0%	Others			0%	Others	1,770.6	214.08	0%
TOTAL	29,31,520.9	254.99		TOTAL	15,16,614.4	264.60		TOTAL	44,48,135.3	258.27	

ASSAM BATTING ORDER (GTAC+CTTA(Sale 39)) Sale 14 TO 40

* ABOVE 25,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	2,44,528	414.69	3,41,233	304.67
HOOKHMOL	1,58,241	409.13	2,63,018	272.88
Mokrung	2,53,520	401.14	2,76,426	270.58
DoomurDullung	2,07,570	399.83	2,53,802	280.95
Gatoonga	3,86,451	391.40	5,03,730	260.07
Hajua	2,08,228	380.42	1,91,751	239.63
Dubba	65,334	374.79	5,693	137.54
Sotai	50,957	372.17	1,35,529	243.35
Duflating	2,09,389	367.64	3,77,116	265.27
Namroop	3,06,429	364.01	2,24,177	207.24
Gelakey	62,230	363.89	86,720	246.52
Kotalgoorie	1,52,373	359.02	97,552	244.64
Deha	1,53,429	358.99	1,94,694	241.45
Salkathoni	3,27,957	358.56	4,32,072	218.92
Ligripookrie	1,92,267	353.91		
Banamalie	80,124	353.53	1,38,467	253.31
KHOOMTAIE	1,15,594	353.30	1,00,350	220.52
Mohokutie	1,32,634	353.28	90,553	236.22
NAHORHABICLONALSPECIAL	32,866	353.04	43,524	175.29
GONESHBARICLONAL	52,728	352.27	98,950	217.87
SOCKLATINGA	72,211	352.03	1,46,012	238.60
KOOMTAI(B)	6,76,773	351.53	9,86,098	226.84
Shyamguri	5,91,240	350.29	4,93,566	219.67
UDAYAN	44,341	350.06	80,148	235.55
KAMARBUND	1,08,314	350.02	78,359	227.18